

# **Continuation of Temporary Program Modifications for EmPower NY and Assisted Home Performance with ENERGY STAR**



**NYSERDA**

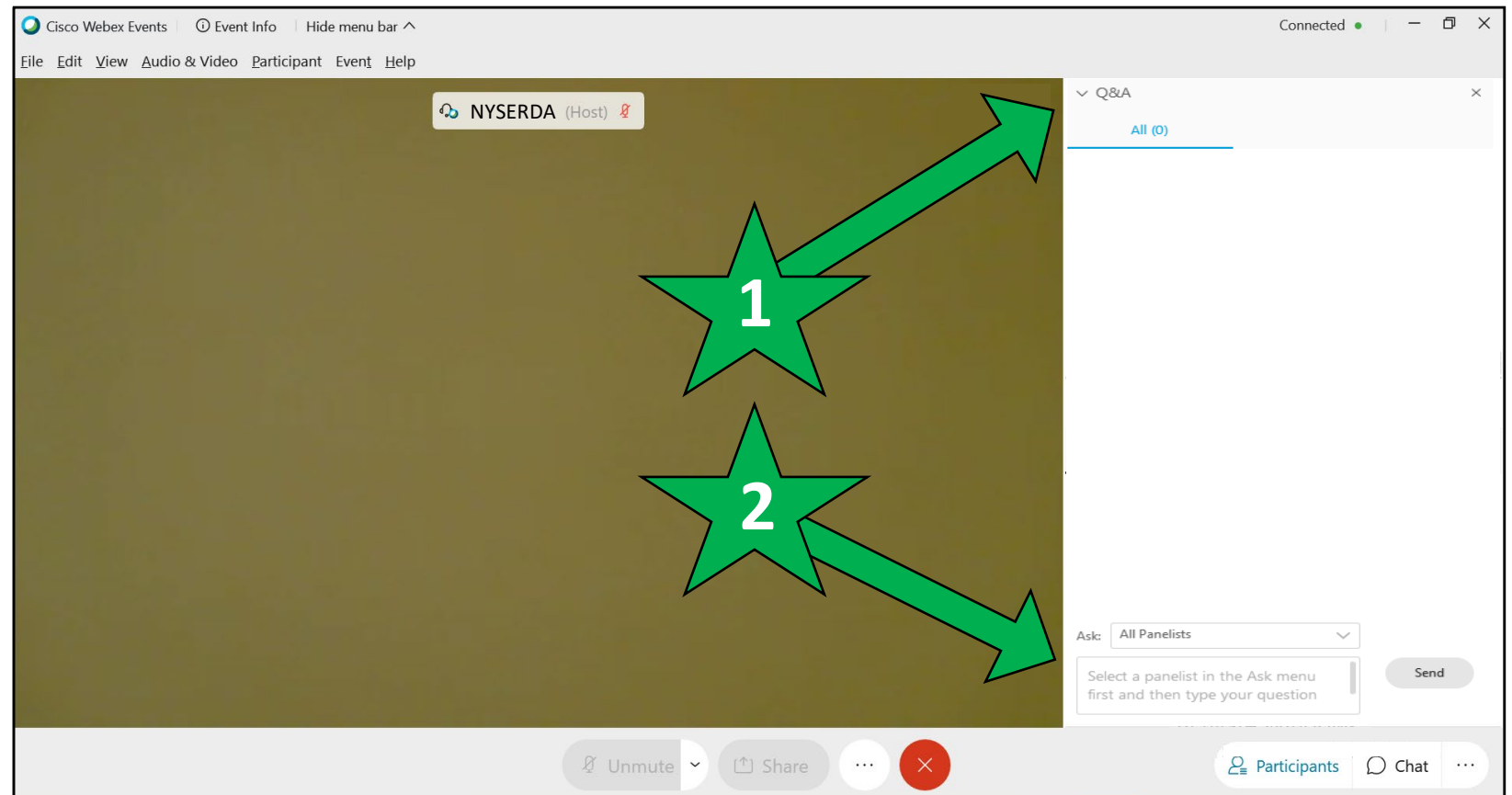
January 7, 2021

# Q&A - Using Text

1. Locate the Q&A function in the upper right portion of your webinar panel.

Click on the small arrow to the left of “Q&A” to expand the text field.

2. Type your question into the text field and click “send.”



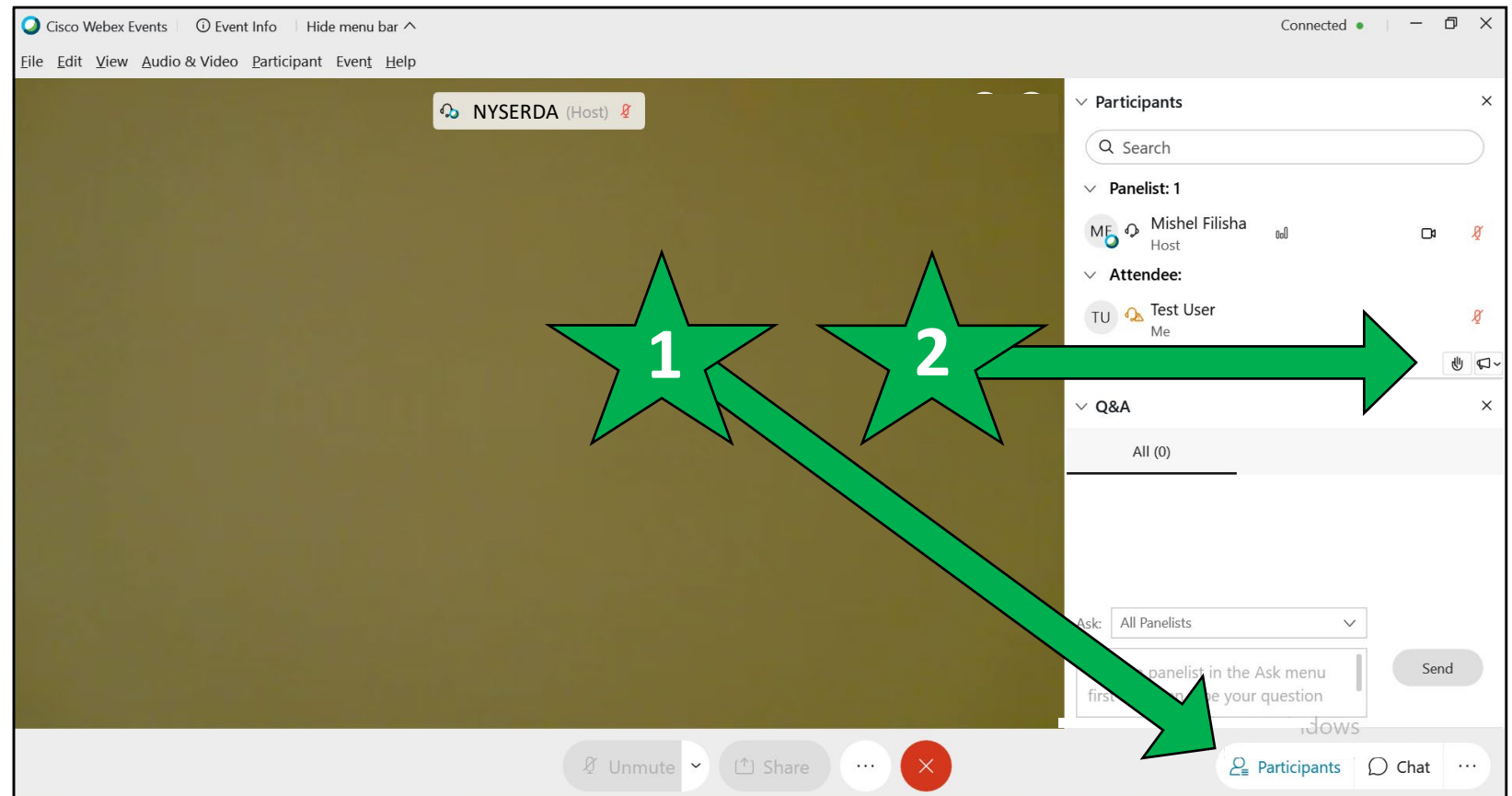
# Q&A - Using “Raise Hand” and Microphone/Phone

1. Open your participant panel using the oval icon near the bottom of your screen.
2. Locate the “raise hand” icon just below and to the right of your name in the participant panel.

Click on the raise hand icon to let us know you have a question.

When the Tech Assistant indicates you are unmuted, you can ask your question verbally through your computer mic or phone.

When you are finished talking, please click on the hand icon again to indicate you are no longer raising your hand.



# Extended Program Modifications

**Extended through June 30, 2021:**

## **EmPower New York**

- Lifetime project cap increase to \$10,000
- Personal Protective Equipment (PPE) adder to offset the added cost of PPE necessary for comprehensive energy efficiency projects

## **Assisted Home Performance with ENERGY STAR**

- Increase in maximum subsidy per project:
  - For single family homes, the maximum subsidy is increased from \$4,000 to \$5,000 toward the cost of eligible energy efficiency measures
  - For 2-4 family homes, the maximum subsidy is increased from \$8,000 to \$10,000
- Increased income eligibility thresholds from 80% AMI to 120% AMI
- Incorporation of a direct install of energy efficiency measures at the time of audit

# EmPower Pricing Survey

- NYSERDA will draft a survey for EmPower contractors to provide feedback and examples of price increases for building materials and measures due to Covid-19
- Furthermore, NYSERDA will review the feedback and adjust pricing as necessary

# BPCA Of New York State 2020

Accomplishments  
Presented By  
Hal Smith  
Jay Best



**NYSERDA**



## Building Performance Contractors Association Board Members



**Hal Smith - President**  
Halco



**Jay Best - Vice President**  
Green Team Long Island



**Jennifer Keida - Treasurer**  
Standard Insulating



**Tony DiCiacce - Secretary**  
Taylor Heating



**Alan Rayburn - Board Member**  
NeighborWorks



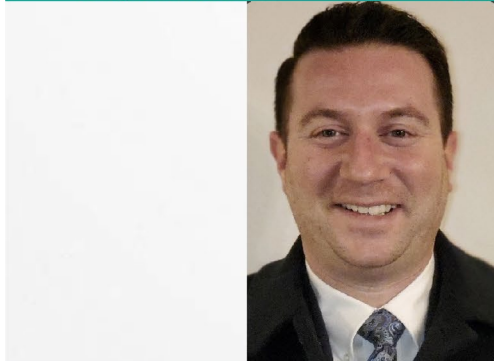
**Robert Schwartz - Board Member**  
American AWS Corp



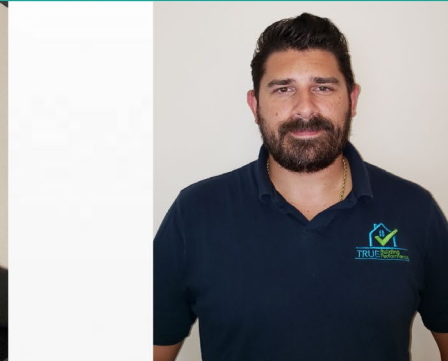
**Domenic DeLeo - Board Member**  
Isaac Heating & Air Conditioning



**Jeff Flaherty - Board Member**  
Wise Home Energy



**Jason Scher - Board Member**  
Energy Management Solutions



**Paul Mendel - Board Member**  
True Building Performance



**Ryan Moore - Board Member**  
Fred F Collis & Sons

# Current Membership



- Alexandra Slavin Healthy Home Energy & Consulting
- Jill Motta Triple H Insulation, Heating & Cooling
- Tim Malone Crossfield Heating and Air Conditioning
- James Betlem John Betlem Heating & Cooling
- Jon Harrod Snug Planet
- Howard Falkow MetroNYInsulation
- Susan Gahagan The Insulation Man
- Mark Hoffman Home Efficiency Experts
- Pasquale Strocchia Integral Building + Design
- Ken Gibson Green Home Innovations
- Dave Whorral ZeroDraft Residential
- B. Ryan Dalley Dailey Electric
- Norbert Muller BPTC
- Mike Gervasi Egg Energy Systems
- Herb Smith Breath Easy of CNY
- Fran Fuselli Northwest Bronx Community & Clergy Coalition
- Jonny Norton Foam It Insulation
- Fredrick Fellendorf Buffalo Energy
- Hal Smith Halco Energy
- Jay Best Green Team Long Island
- Tony DiCacce Taylor Heating & Air Conditioning
- Jennifer Keida Standard Insulating
- Domenic DeLeo Isaac Heating & Air Conditioning
- Allan Rayburn NeighborWorks Community Partners
- Jeff Flaherty Wise Home Energy
- Ryan Moore Fred F. Collis & Sons
- Robert Schwartz AWS
- Paul Mendel True Building Performance
- Jason Scher Energy Management Solutions



# Recent Accomplishments



## In collaboration with NYSERDA

- Established regular meetings with NYSERDA staff to discuss issues of importance to the home performance contracting community.
- Institute the Companion Loan {The BPCA was asked for feedback from its members}
- Institute the Bridge Loan {The BPCA was asked for feedback from its members}
- Working to Improve the QA Process
- Opened a dialogue to update the pricing for the Empower NY Program {Material Prices are Rising}
- Began work on the Virtual Audit Incentive
- Started a process for a smoother loan process
- Made improvements to the Comfort Homes Program
- Improvements to the On-the-Job Training program {Our Members are using OJT more and more}
- Worked in concert **with NYSERDA** on the Co-Op Advertising program
- Together we have been working on combining the Empower NY program with the Assisted Home Performance program



# Other Accomplishments



- Applied for \$550,000 Clean Energy Grant for Heat Pump Training
- Applied for \$200,000 Co-Op Advertisement Grant for advertising in areas where our members work
- Redesigned the BPCA website
- Established a member locator for the BPCA website
- Began working with the Utility Groups to enhance and tighten up rebates in relation to the Heat Pump rebates
- In 2021 The BPCA will be a member of the Board of Directors for the CEEP/CBO program
- The BPCA as a group has collaborated this year with other industry groups such as NY Geo, NYSEIA, BPI and several more





## Thank You



The BPCA Of NY State



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[www.BPCA-NY.Org](http://www.BPCA-NY.Org)

# Green Jobs Green New York Financing – New Loan Products



**NYSERDA**

January 8, 2021

# Renewable Energy Tax Credit Bridge Loan

- > Available to finance federal and state tax credits and NYC Real Property Tax Abatement
- > Term of 2 years
- > Interest rate based on geo-eligibility or documented household income
- > Balloon Payment (Principal and Interest) due at maturity
- > Payment by check or automatic withdrawal (ACH) only

# Renewable Energy Tax Credit Bridge Loan (con't)

- > Minimum Loan amount is \$1,500; Maximum \$25,000
- > Subject to cost effectiveness SIR and 15-year payback tests
- > Can be combined with GJGNY Term Loan and Companion Loan or can only borrow Bridge Loan
- > Each loan will have separate documents and payments
- > Eligible for contractor advance payment



# Companion Loan

- > Available only with NEW GJGNY Loan
- > Must fully utilize GJGNY Loan (\$25,000)
- > Loan amounts \$1,500 minimum, \$25,000 maximum
- > Interest rate is 6.99% (6.49% for ACH payment)
- > 5,10,15-year terms available
- > No pre-payment penalty
- > Cost effectiveness

## Companion Loan (con't)

- >GJGNY and Companion Loan will have separate loan documents
- >Available for Contractor Advance Payment Program
- >Financing of ancillary but necessary measures and/or health and safety measures

# Questions?

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