

NYSERDA

EmPower/AHP Program Update

August 6, 2021



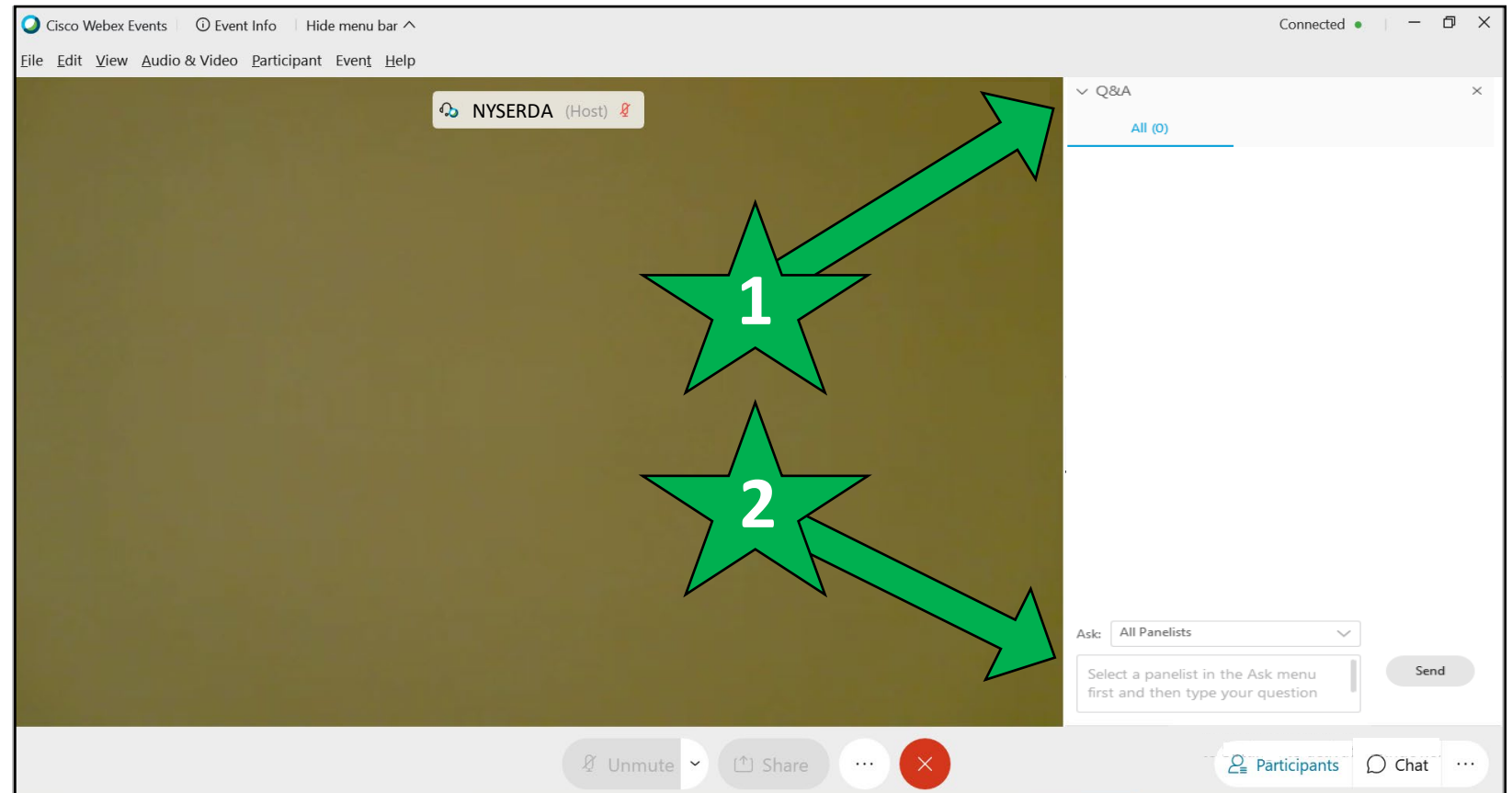
NYSERDA

Q&A - Using Text

1. Locate the Q&A function in the upper right portion of your webinar panel.

Click on the small arrow to the left of “Q&A” to expand the text field.

2. Type your question into the text field and click “send.”



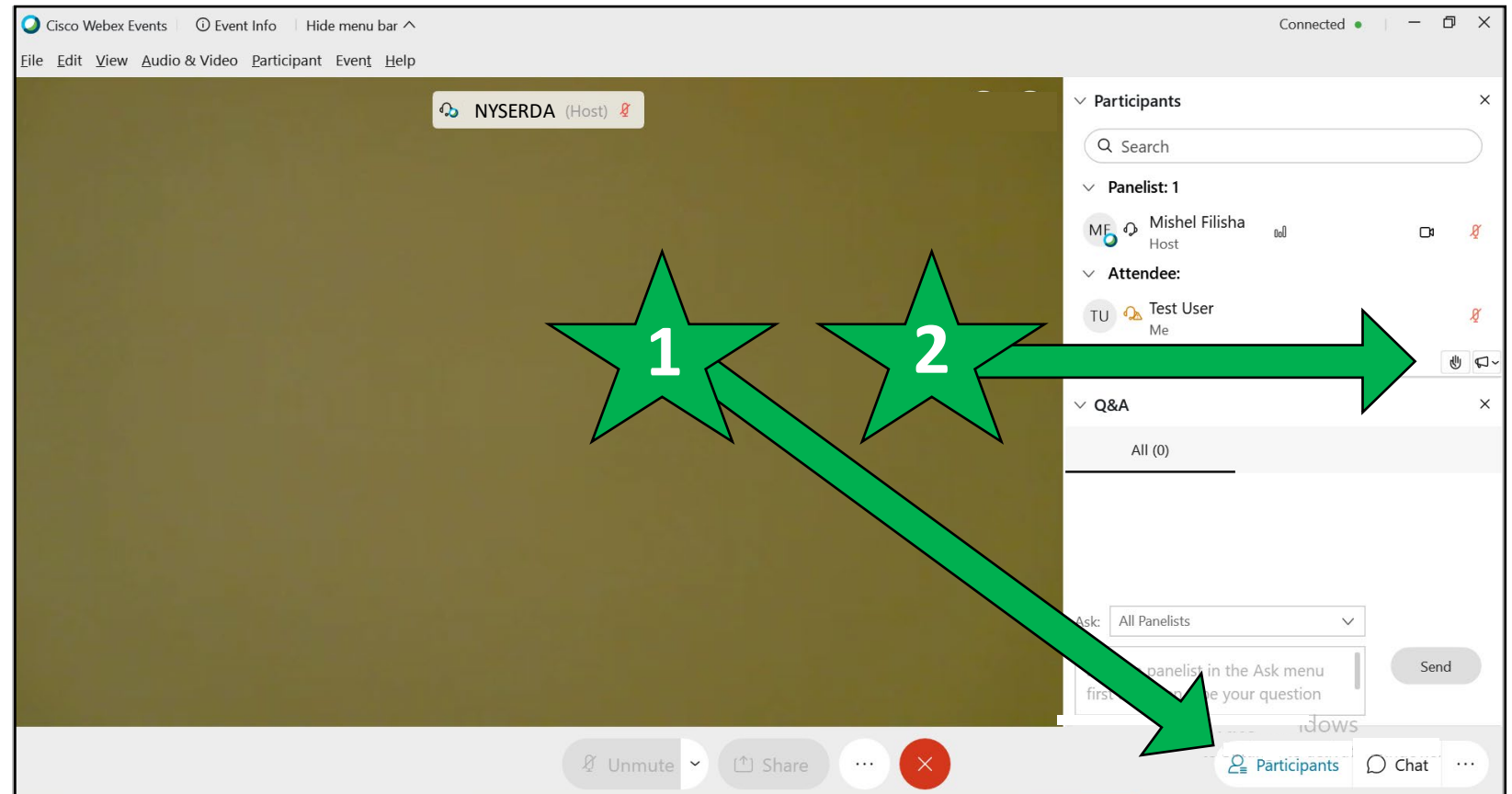
Q&A - Using “Raise Hand” and Microphone/Phone

1. Open your participant panel using the oval icon near the bottom of your screen.
2. Locate the “raise hand” icon just below and to the right of your name in the participant panel.

Click on the raise hand icon to let us know you have a question.

When the Tech Assistant indicates you are unmuted, you can ask your question verbally through your computer mic or phone.

When you are finished talking, please click on the hand icon again to indicate you are no longer raising your hand.



Webinar Recording

Today's webinar will be recorded. A link will be available on the contractor support website.

www.hpwescontractorsupport.com

Agenda

- BPI Site Supervisor Certificate
- Subsidy Expiration Dates
- Digital Signature Guidance
- Income Limits Update
- Regional Meetings

Building Performance Institute Site Supervisor Certificate of Knowledge

Building Performance Institute Site Supervisor Certificate of Knowledge

- Expiration dates for exam codes supplied by NYSERDA have been extend.
- Site Supervisor certificate will be required starting January 1, 2022.

Exam results as August 4th

- 81 candidates applied to take the exam
- 63 candidates have been approved
- 28 have taken and passed the exam
- Additional feedback – matthew.houle@nyserda.ny.gov

Material Installation and Guidelines (MIG)

NYSERDA will be retiring the MIG on December 31, 2021.

- As of January 1, 2022, contractors will need to comply to the following when completing work through the EmPower and Assisted Home Performance programs:
 - Building Performance Institute Standards
 - NYS building codes
 - Manufacturer specifications

Alignment with other NYSERDA programs standards

Subsidy Expiration Dates

Subsidy Expiration Dates

Effective immediately, subsidy expiration dates will be extended to one year from the initial subsidy approval date.

- No further action is required from contractors, CLEAResult will automatically extend.
- After 1 year, if a project is not completed, applicant will need to reapply.
 - Program may provide additional subsidy extensions on a case-by-case basis
 - **NOTE: This applies to AHP subsidies approval only.** Any loan extension needs to go through Slipstream (EFS)
- The one-year subsidy approval is now in alignment with the EmPower approval time period.

Digital Signatures for the Combined Residential Application

Digital Signatures-Updated Guidance

NYSERDA has updated the acceptable methods for securing customer authorization on the Combined Residential Application

For applications initiated by the homeowner/renter, the signature options are as follows:

- 1) Customer utilizes DocuSign to electronically sign their application within the Salesforce Application Portal itself. DocuSign is a native functionality within Salesforce and an approved method of collecting electronic signatures.
- 2) Customer prints a copy of the application, applies a wet signature to the application, and uploads an electronic copy of the signed application to the Salesforce Application Portal.
- 3) Customer prints a copy of the application, applies a wet signature to the application, and mails the physical copy of the signed application to NYSERDA for manual processing.

Digital Signatures-Updated Guidance

For applications initiated by a participating contractors or CEAs, the signature options are as follows:

Note: The application should be initiated from the contractor or CEA's Salesforce Portal Account and **not** from the Combined Residential Application landing page.

- 1) A contractor or CEA prints a copy of the application, presents the application to the customer for a wet signature, and uploads an electronic copy of the signed application to the Salesforce Application Portal.
- 2) A contractor or CEA prints a copy of the Application, presents the application to the customer for a wet signature, and mails the physical copy of the signed application to CLEAResult for manual processing.
- 3) A contractor or CEA downloads a PDF version of the application, using their mobile device, obtains an electronic signature from the customer using either Adobe electronic signature or equivalent product, and uploads an electronic copy of the signed application to the Salesforce Application Portal.

Income Limits Updates

Income Limits Updates

Effective September 1, 2021, Assisted Home Performance with ENERGY STAR® income limits will revert back to 80% AMI/SMI (whichever is higher)

- This was a temporary change put in place following the COVID work pause.
- Combined Residential Applications received/postmarked prior to September 1 will be evaluated against the 120% AMI/SMI income limits
- The AHP caps will remain at 50% of the cost of the eligible measures capped at \$5,000 for a single-family home and \$10,000 for a 2-4 family home
- There is no change for EmPower eligibility

Regional Meetings

Regional Meetings

The LMI Team will be hosting **virtual** regional meetings on October 4th, 5th and 6th.

- 1) NYSERDA will confirm dates and times in the next few weeks and send out registration information
- 2) Similar format to previous years, with residential program updates and focused discussions.
- 3) Ideas for focused discussions: (**please use “chat” feature to provide feedback**):
 - Mobile Homes
 - Special Projects
 - Financing
 - Future of Heat Pumps/ Heat Pump Overview
 - Standards/Quality Assurance
 - Modeling Tools
 - Remote Audits
 - Other??

Thank you

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