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NYSERDA IS ACCEPTING COMPLETED AND SIGNED ADDENDUMS TO PARTICIPATE IN PHASE 1 AND PHASE 2 OF THE HEAT PUMP READY PILOT

DUE DATE FOR SUBMISSION: OCTOBER 4, 2019

NYSERDA is launching a Heat Pump Ready (HPR) Pilot to implement strategies and tools to successfully engage homeowners and contractors in preparing a home for installation of clean energy heat pumps. Approximately \$675,000 has been allotted for incentives for the HPR Pilot, representing an estimated 500 projects. NYSERDA anticipates the HPR pilot running from October 2019 to June 2020, however, NYSERDA reserves the right to extend the HPR pilot period as needed to meet pilot objectives. All projects must be completed and invoiced before December 2020. NYSERDA seeks currently participating contractors in the NY Residential Existing Homes Program, specifically, the Home Performance with ENERGY STAR® Program to participate in the HPR pilot. The Contractor must have a "Full" participation status for the 3 months immediately prior to review to be eligible. Additional eligibility and evaluation criteria are outlined in the [HPR Pilot Manual](#). Contractors awarded by NYSERDA must attend required training and commit staff and resources aligned with production commitments submitted in the signed Addendum to the 2019-2020 NY Residential Existing Homes Program Contractor Participation Agreement. Participating Contractors will be eligible to receive incentives for completing Home Comfort Assessments, installing standard measure packages and recommending pre-design, selection and proper sizing of heat pump equipment for interested homeowners.

Interested Contractors should submit a complete and signed [Addendum \(pages 1 - 6\)](#) and a list of staff and relevant BPI Certifications with BPI Certification Number. Email the signed Addendum and all associated staff and certification information to: heatpumpready@nyserda.ny.gov.

ACCEPTING SIGNED ADDENDUMS TO PARTICIPATE IN PHASE 1 AND PHASE 2 OF THE HEAT PUMP READY PILOT

Signed Addendums submitted after the submission deadline of October 4, 2019 will not be considered.

NYSERDA is seeking participating Home Performance with ENERGY STAR® ***contractors interested in making a strong commitment of staff and resources*** for this HPR pilot to encourage homeowners to make envelope improvements in their home and invest in clean energy heat pumps. The objective of the HPR pilot is to create a strong residential market for heat pump technologies by first working with selected homeowners to reduce the heating and cooling design load requirements of their home through the installation of standard measure packages. These packages include various levels of air sealing and insulation, as selected by the homeowner. NYSERDA has modeled savings for these standard packages and therefore no home energy modeling will be required by the Participating Contractor. Homes will be Heat Pump Ready after successful installation of envelope improvements, resulting in lower heating and cooling design loads for the home

as needed to achieve comfort. Once the home is Heat Pump Ready, it may be possible to reduce the size or cost of a new heat pump solution to further save money on annual heating costs or reduce the costs for the heating system.

Eligible regions/counties for the HPR Pilot:

- Phase 1 (October - December 2019):
 - [HeatSmart CNY](#) Counties: Cayuga, Cortland, Madison, Onondaga, Oswego
 - [HeatSmart Tompkins](#) County: Tompkins
 - [HeatSmart Ulster-Sullivan](#) Counties: Ulster, Sullivan
 - [HeatSmart Westchester](#) County: Westchester
 - Dutchess County

- Phase 2 (December 2019 - June 2020):
 - [HeatSmart Erie](#) County: Erie
 - [Sustainable Homes Rochester](#) County: Monroe

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