



NYSERDA



## Home Performance with ENERGY STAR®

June 14, 2016

Dear Participating NY Home Performance Contractors and Interested Parties:

As previously announced, the Home Performance with ENERGY STAR® Program is now operating under the Clean Energy Fund (CEF), which is designed to reduce ratepayer collections, drive economic development and accelerate the use of clean energy and energy innovation in the state. Under the CEF, NYSERDA will be adjusting program strategies over time to help us achieve the market transformation that has long been the program's goal. We will also undertake new strategies to bring the residential energy efficiency market to scale by reducing barriers to participation.

Over the past year, NYSERDA actively engaged with contractors and stakeholders to discuss changes to incentives offered through the Home Performance with ENERGY STAR Programs. Earlier this year, the Building Performance Contractor's Association held regional meetings across New York State to gather contractor input about upcoming incentive changes and provided valuable feedback and suggestions to NYSERDA. We appreciate your participation throughout this process.



This notice is to update you on some upcoming programmatic changes and to remind you of changes that were previously announced.

### **Assisted Home Performance with ENERGY STAR Subsidy Changes**

Effective for projects with work scopes submitted on or after October 1, 2016, the Assisted Home Performance with ENERGY STAR incentives will be as follows:

- The incentive cap for an income-eligible, single-family home will be \$4,000.
- The incentive cap for a 2- to 4-unit home will be \$8,000.
- The cost-share of 50% (up to the cap) will remain.
- The existing 5% Advanced Modeling contractor incentive for Assisted HPwES projects will remain.
- As previously announced, additional changes are listed below.

There are no changes to the audit reimbursement program for Assisted Home Performance with ENERGY STAR customers.

### **Previously Announced Changes**

The following changes have been announced previously and are effective September 1, 2016.

- An increase in the current contractor incentive for market rate HPwES projects of 5% of eligible work to 10% of eligible work and complete flexibility in how contractors use this incentive.
- This new 10% incentive replaces the previous 5% contractor incentive, the customer High Efficiency Measure Incentive (HEMI), and the mid-stream contractor incentives including:
  - 2% Referral Incentive
  - Electric Reduction Incentive
  - First Completion/First Year Production Incentive
  - Equipment Incentive
  - BPI Certification and Accreditation Incentive
  - Cooperative Advertising.
- Instead of submitting forms for various incentives with a set purpose, contractors are encouraged to use the 10% contractor incentive in any way that benefits their business.
- The 10% consumer incentive will remain available for projects with work scopes submitted through August 31, 2016.
- In consultation with the GJGNY Advisory Council, NYSERDA has established the following new interest rates for loan applications received on or after September 1, 2016:
  - 3.49% for households with incomes up to 80% of the area median income (AMI), which is the same as the current interest rate
  - 4.99% for households with incomes above 80% AMI up to 120% AMI
  - 5.99% for households with incomes above 120% AMI who are only eligible through Tier 2 criteria
  - 6.99% for energy efficiency only projects for households with incomes above 120% AMI who qualify through Tier 1 criteria
  - 7.99% for PV projects or projects including renewable energy systems for households with incomes above 120% AMI who qualify through Tier 1 criteria.

NYSERDA is in the process of developing materials to help contractors communicate information about the incentive and interest rate structure to their customers.

NYSERDA will continue to provide funding for comprehensive home energy assessments under the current program design through the end of the year. This incentive will be reassessed for 2017. Any future changes will be announced with at least 90 days' notice of change.

Full details on previously announced programmatic changes are located on the

Contractor Support Website: <http://hpwescontractorsupport.com>.

NYSERDA will provide regular updates about the new program design and communicate to contractors via program announcements, the NY HP Portal, and webinars to be scheduled in July and August. We hope that all participating contractors will participate in regional meetings in June. We will also continue to seek feedback from our partners and stakeholders on changes taking place in the market, and new ideas to address market barriers. A new Participation Agreement and Contractor Resource Manual, providing full details on the Program will be available in a couple of months.

If you have any questions about these updates, please contact [Laura.Geel@nyserda.ny.gov](mailto:Laura.Geel@nyserda.ny.gov). We look forward to your continued support and participation.

Sincerely,

The Home Performance with ENERGY STAR Team

About NYSERDA

NYSERDA, a public benefit corporation, offers objective information and analysis, innovative programs, technical expertise, and funding to help New Yorkers increase energy efficiency, save money, use renewable energy, and reduce reliance on fossil fuels. NYSERDA professionals work to protect the environment and create clean-energy jobs. NYSERDA has been developing partnerships to advance innovative energy solutions in New York State since 1975. To learn more about NYSERDA's programs and funding opportunities, visit [nyserda.ny.gov](http://nyserda.ny.gov) or follow us on [Twitter](#), [Facebook](#), [YouTube](#), or [Instagram](#)

