



July 23, 2015

Dear Participating Home Performance Contractors,

Green Jobs-Green New York (GJGNY) Loan Program

NYSERDA will continue to offer existing GJGNY loans through March 31, 2016 as directed by this year's State Budget. Between now and March, we will be obtaining stakeholder input on potential changes that would focus the GJGNY loans on low and moderate income households. NYSERDA is also working with stakeholders to provide a simplified and more streamlined Residential Credit Application and the Assisted Home Performance with ENERGY STAR Subsidy Application. We look forward to continuing to work with you to make the GJGNY loan program as effective as possible. Contractors and potential applicants will be given ample notice of any changes to the GJGNY loan program.

Home Performance Express Contract

With the recent approval of HPXML compliant modeling tools, NYSERDA will soon be launching the Home Performance Express Contract. Express Contract allows for automated uploading and approval of most Home Performance and Assisted Home Performance Projects. This new workflow will be rolled out in phases over the next several months, and will only support HPXML-compliant modeling tools.

The first phase of Express Contract is expected to launch the week of July 27, 2015 with a small group of HPwES contractors for testing and evaluation before being opened to all contractors utilizing Program-approved HPXML compliant software when testing is complete in August. The first phase of Express Contract will allow for automated uploading and approval of HEMI only, non-financed projects through the NY HP Portal. Subsequent phases of Express Contract will include project financing and assisted projects.

If you would like the opportunity to be one of the first HPwES contractors to use Express Contract and are currently using an HPXML-compliant modeling tool, then contact us to schedule a demonstration.



NYSERDA is working with Energy Savvy, CSG and Energy Finance Solutions to develop automated approval protocols for audit submissions and projects with the Assisted Subsidy and/or GJGNY Financing for introduction beginning later this summer. Automated pre-approval of loans is scheduled to be introduced in the fall with automated loan document generation following at a later date. When fully implemented an estimated 90% of project submissions will have access to automated approval through the NY HP Portal.

To take advantage of automated project approvals, contractors will need to update their modeling tool to a Program-approved HPXML complaint modeling tool. Information on the modeling tools may be found below. By the end of 2015, the Program will require all modeling tools to be HPXML compliant. To help offset costs, NYSERDA will soon announce a revised software modeling tool incentive.

New Modeling Tools Webinar

NYSERDA and CSG recently hosted a webinar to announce the launch of new modeling tools into the NY home performance market. Representatives from CakeSystems, OptiMiser, Snugg Pro, and TREAT provided an overview of their product followed by questions and answers. A recording of the webinar is available on the [Contractor Resource Page](#). You may also download the [Modeling Tools Software Guide](#) to learn more about the functionalities and pricing of each tool.

This is not a training webinar, but a general overview of the products and their functionalities. Please contact the vendor directly to discuss individual training. Contact information for each tool can be found in the Software Guide.

New Quality Assurance Procedures

Quality Assurance reporting has officially transitioned to the new format, as first introduced in the [February 27 Training](#). A new comprehensive scoring document called the Job Score Report (JSR) will be issued for each inspected project. If corrective action is needed, a separate document will be issued and is called a Corrective Action Report (CAR). This document has replaced the old Declaration of Completion (DOC) and Program Information Notification Statement (PINS).

Field inspections for projects approved after March 15, 2015 are being evaluated against the [Material and Installation Guidelines](#). Beginning July 15, 2015 NYSERDA's QA Provider, Honeywell Utility Solutions, issued the first set of inspection reports. For now, inspection reports are emailed directly to the QA contact on file for each Contractor and the Contractor responds with any corrective action via email. By end of August, Contractors will be able to log into the Quality Assurance Contractor Scoring System (QACSS) to receive inspection reports, track performance, and respond to corrective action requirements.

Please submit any questions or comments to the [Contractor Support Website](#).

Thank you.

About NYSERDA

NYSERDA, a public benefit corporation, offers objective information and analysis, innovative programs, technical expertise, and funding to help New Yorkers increase energy efficiency, save money, use renewable energy, and reduce reliance on fossil fuels. NYSERDA professionals work to protect the environment and create clean-energy jobs. NYSERDA has been developing partnerships to advance innovative energy solutions in New York State since 1975. To learn more about NYSERDA's programs and funding opportunities, visit nyserderda.ny.gov or follow us on [Twitter](#), [Facebook](#), [YouTube](#), or [Instagram](#)

