



Monday, October 5, 2015

Dear Participating Home Performance Contractors,

We invite recently enrolled Home Performance with ENERGY STAR (HPwES) Program contractors to attend an upcoming webinar, New Contractor Training - HPwES Program Orientation. This webinar is scheduled for **Wednesday, October 14, 2015 from 3:00pm to 4:30pm**. [Click this link to register](#). If there are additional employees that should attend this webinar, please click the "Forward this email" at the bottom of the Program Notice.



This webinar provides a high-level overview of the HPwES Program and how your company and employees can set your business up for success. Whether your company has been enrolled a few months or is just getting started, the information presented will touch on how to better understand the Program and how to best utilize your employees for typical tasks including: Customer Intake/Scheduling/Project Management, Audits/Workscope Development, Energy Modeling, Sales/Marketing, Installation/Quality Control, Test-out/Quality Assurance and Customer Follow-up/Referrals.



**Objectives:** By attending this session, attendees will learn:

- Getting Started
- Setting Your Business Up for Success!
- Consumer Incentives: HEMI & AHP
- Consumer Financing Options
- During the Comprehensive Home Assessment
- Submitting Audits for Incentive
- After the Comprehensive Home Assessment
- How to Upload Projects to the HP Portal for Approval
- Project Completion & Testing Out
- Net Promoter Score (NPS)
- Quality Assurance (QA)

Please be on the lookout for future invitations to our technical webinar series. For questions, suggestions for future technical webinars or feedback, please feel free to contact CLEAResult Eastern Account Manager, Peter Hoke at [Peter.Hoke@clearesult.com](mailto:Peter.Hoke@clearesult.com) or Western Account Manager, Ryan Moore at [Ryan.Moore@clearesult.com](mailto:Ryan.Moore@clearesult.com).

Thank you.

**About NYSERDA**

NYSERDA, a public benefit corporation, offers objective information and analysis, innovative programs, technical expertise, and funding to help New Yorkers increase energy efficiency, save money, use renewable energy, and reduce reliance on fossil fuels. NYSERDA professionals work to protect the environment and create clean-energy jobs. NYSERDA has been developing partnerships to advance innovative energy solutions in New York State since 1975. To learn more about NYSERDA's programs and funding opportunities, visit [nyserdera.ny.gov](http://nyserdera.ny.gov) or follow us on [Twitter](#), [Facebook](#), [YouTube](#), or [Instagram](#)



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